October 1, 2007
Call to order: Deb Wirtz
Prayer and Pledge: Jim Grines
Today's Program: Ambassador of the Republic of Sudan
Today's Speaker: Hon. John Aukec

September 24, 2007
Deb Wirtz, President, opened the meeting and welcomed all Rotarians and guests.

Deb Wirtz led the club in the prayer and pledge.

VISITORS AND GUESTS from September 24, 2007:
Introduced by Lori Renning
Southwest Rotary: Doug Seefeld, Jim Stapel
Morning Rotary: None
Guests of Members: None
Guests of Our Club: Carl Stapel, Appleton Rotary Club
                   Matt Zimmerman, Rotary fellow
                   Sadie Merrill, Oshkosh North student
                   Vito Macedo, Rotary exchange student

MARKET REPORT:
No market report provided on September 24, 2007.

GOOD NEWS/HAPPY DOLLARS:
(Contributions are made to Polio Plus, Literacy Council, and Peru Soy Cow Project.)
- Larry Schultz announced Tom Willadsen as the winner of the September raffle.
- Doug Pearson reported some of the Chamco results for 2007: 391 new full-time manufacturing jobs, 120 new part-time jobs, and several seasonal part-time jobs. Doug also stated that spending time with his 4-year old granddaughter is valued greater to him than the business results.
- Sue Andrews announced that in one week, she and Cathy Zimmerman raised $700 in contributions towards their goal of $4000 for the school construction project in South Africa.
- Sherry Lynch gave happy dollars for her son making his first high school varsity touchdown.
- David Branningham gave happy dollars for all the organizations who participated in and contributed to the Dragon Boat race this past weekend.
- Deb Wirtz put money down on the podium for Jim Grines volunteering for prayer and pledge.
- Bob Fick gave happy dollars and challenged members of Southwest Rotary to put down happy dollars for the Southwest Rotary club finishing 7 minutes behind the winning team in the Dragon Boat race.

ANNOUNCEMENTS:
- Michael Cooney informed new members that they can pick up an existing club directory.
- Deb Wirtz reminded members about the District Conference in Slinger on October 13th, and encouraged all members available to attend.
STUDENT GUEST:
Sadie Merrill, a student guest from Oshkosh West High School, was introduced today by Bill Zorr. A very well-spoken senior, Sadie stated that family is the central part of her life, having 4 brothers/sisters and 32 cousins. Marquette University and University of Wisconsin-Madison are her top choices for undergraduate education, with Northwestern University as a possible choice for graduate school. At present, Sadie is planning to major in International Affairs and Spanish, with the goal of being a diplomat or ambassador. Sadie stated that she would like to eliminate intolerance or ignorance.

UPCOMING EVENTS:
Oct 6 “2nd chance” Gallery Walk at the Thimke Gallery.
Oct 13 District Meeting in Slinger, WI.
Nov 9-10 Rose Sale Pick-Up Day

FUTURE PROGRAMS:
| Oct 1          | Ambassador of the Republic of the Sudan          |
| Oct 8          | Preserving Our Natural Heritage                  |
| Oct 15         | My Goals as the New Oshkosh Police Chief         |

PRAYER PLEDGE AND GREETER:
| Oct 1          | Jim Grines                                     |
| Oct 8          | Carla Altepeter                                |
| Oct 15         | Joshua Anderson                                |

MEMBER NEWS:
The quarterly meeting of the Rotary Club Endowment Committee occurred on September 10, 2007. Endowment funds for the quarter ending June 30, 2007 totalled $98,186.46 compared to $91,074.43 on March 31, 2007, an increase of $7,112.03. During the quarter contributions of $1,338.00 were received of which $1,018.00 were from non-members. A grand of $1,500.00 for the Science and Engineering Fair was paid back to the Endowment because of lack of participation. Dividends received were $580.04 and net capital gains totalled $3,915.36. Expenses were $221.37.

During the quarter your Board of Directors passed a resolution to our Trust Document reducing the number of members on our Endowment Committee from seven to five members. This action was take because the Committee no longer has trust responsibilities which were transferred to the Oshkosh Area Community Foundation. This change was effective July 1, 2007 and the Committee for the fiscal year starting then is D. Pearson, Chair, M. Cooney, J. Stahl, T. Willadsen, and D. Wirtz.

The Committee would like to thank Sue Panek and Sue Andrews, who retired from the Committee June 30, 2007, for their years of service. Both served as Chair and they served seven and eight years, respectively, on the Committee.

All Rotary members are encouraged to remember our local Endowment by becoming sustaining members, or by specific gifts, bequests, and memorials. Gifts, which are tax deductible, may be made in any amount. You will receive a receipt from the Foundation for tax purposes under our Trust Document which is administered by the Oshkosh Area Community Foundation.

The next Committee meeting is scheduled for November 19, 2007 at 11:30 at the Park Plaza Hotel.

SEPTEMBER 17, 2007 - MEETING REVIEW:
Speaker-David Sennholz
Title- How I Sell Roses

David Sennholz was introduced by Tom Willadsen. Dave sold 10% of all the roses sold last year, totaling 42 dozen. Before disclosing his sales strategies, Dave encouraged new club members to get involved and for all members to “leave life a little bit better than you found it”.

David’s sales strategies:
1. Keep lists of those individuals that purchased roses from you last year.
2. Approach several business owners in the area.
3. Explain to all prospects that the purpose of the rose sale is to raise money for the community service efforts and Project Peru. Disclose that $3.00 from every dozen sold goes towards these projects.
4. Don’t be hesitant to just ask a client to order.
5. Offer to deliver the roses for the customer. Go above and beyond to help the club make the rose sale a success.

4-WAY TEST:
Deb Wirtz led the club in the 4-way test to conclude today’s meeting.
Four Avenues of Service

The term "Four Avenues of Service" refers to the four elements of the Object of Rotary: Club Service, Vocational Service, Community Service and International Service.

Although the Avenues of Service are not found in any formal part of the constitutional documents of Rotary, many Rotarians use this concept to describe the primary areas of Rotary activity.

Club Service involves all of the necessary activities Rotarians perform to make their club function successfully. Things like taking attendance, keeping records and raising money come under this Avenue of Service.

Vocational Service describes the opportunity each Rotarian has to represent the dignity and utility of one’s vocation to the other members of the club, as well as the responsibility of the club to undertake projects related to such areas as career planning, vocational training, and the promotion of high ethical standards in the workplace.

Community Service pertains to those activities that Rotarians undertake to improve the quality of life in their community. It frequently involves assistance to youth, the aged, the disabled, and others who look to Rotary as a source of hope for a better life. When we are volunteer readers at Lincoln School, when the club pays to send grade school students to the symphony, when we raise money for the Literacy Council we walk this Avenue of Service.

The Fourth Avenue of Service, International Service, describes the many programs and activities that Rotarians undertake to advance international understanding, goodwill, and peace. International service projects are designed to meet humanitarian needs of people in many lands. Our most obvious international service is our connection with the orphanage in La Molina, Peru. Half the money from our table nes goes toward the eradication of polio through RI’s Polio Plus effort. So even here in Oshkosh we are working internationally through the connection of Rotary.

When a Rotarian understands and travels down the Four Avenues of Service, the Object of Rotary takes on an even greater meaning.

From the District newsletter October 2006